

WESTERN NEVADA DEVELOPMENT DISTRICT

AGENDA

Board of Directors Meeting

9:30 to 11:30 AM - Monday, September 9, 2019

STOREY COUNTY CONFERENCE ROOM - TAHOE RENO INDUSTRIAL CENTER

1705 Peru Drive

CONFERENCE CALL IN

515-603-3102 – Access 971286#

1. Call To Order – Roy Edgington, President, Western Nevada Development District

2. Roll Call

3. Public Comment (No Action)

At this time, public comment will be taken on those items that are within the jurisdiction and control of the WNDD Board or those agenda items where public comment will not be taken as a public hearing is not legally required.

Public Comment is limited to three minutes per speaker unless additional time is granted by the Board President.

If you are going to comment on a specific agenda item that the WNDD Board will take action on, please make your comments when the Board considers that item and the item is opened for public comment.

4. Agenda Approval (For possible action)

5. Meeting minutes approval of June 24, 2019 (For possible action)

6. Announcements, Presentations, Recognition Items and Items of Special Interest (Information Only - No Action)

APPROVAL OF CONSENT CALENDAR (For possible action)

Items on the consent calendar may be approved by one motion. Consent items may be pulled at the request of Board Members wishing to have an item further discussed. When pulled for discussion, the item will automatically be placed at the beginning of the Administrative Agenda.

7. Approval – FY 2018-19, June Treasurer's Report

8. Approval – FY 2019-20, July Treasurer's Report

ADMINISTRATIVE AGENDA

9. Review, discuss, determine and approve highest priority issues for CEDS 2020 Rewrite based on the results of the WNDD – CEDS June 10 workshop (For possible action)

10. Inter-Jurisdictional Updates (Information Only – No Action Required)

11. WNDD Executive Director (Information Only – No Action Required)

1.1 Projects Review

- 1.1.1 Pershing County/Lovelock Brownfields Coalition Assessment Grant Updates
- 1.1.2 Pyramid Lake Paiute Tribe Minority Business Development Grant – NxLevel Classes
- 1.1.3 City of Reno/Washoe County - Reno Stead Water Reclamation Facility EDA Disaster Recovery Grant
- 1.1.4 Douglas Co/Churchill Co/Carson City/Storey Co/Pershing/Washoe Co & JOIN – Nevada Career Based Training – EDA Economic Adjustment Assistance Grant, State of Nevada

12. Closing Public Comment (No Action)

At this time, public comment will be taken on those items that are within the jurisdiction and control of the WNDD Board or those agenda items where public comment has not already been taken.

13. Adjourn to:

Monday, October 28 Board Meeting – 9:30 am

Storey County Conference Room - Tahoe Reno Industrial Center – 1705 Peru Drive

The WNDD address is:

Western Nevada Development District
1000 North Division Street, Suite 102 B
Carson City, Nevada 89703
www.wndd.org
Telephone: 775-473-6753
E-mail: sgonzales@wndd.org

This **NOTICE** has also been posted at the WNDD Office, 1000 North Division Street, Suite 102 B, Carson City, Nevada 89703 and web site.

NOTICE TO PERSONS WITH DISABILITIES: Members of the Public who are disabled and require special assistance or accommodation at the meeting are requested to notify the Western Nevada Development District office in writing at 1000 North Division Street, Suite 102 C, Carson City, Nevada 89703 or by calling 775-473-6753.

This notice has been sent to the following locations for posting:

Carson City Executive Offices, 201 North Carson Street, Carson City, Nevada 89701
Churchill County, Administrative Complex, 155 North Taylor Street, Fallon, Nevada 89406
City of Fallon, City Hall, 55 West Williams Street, Fallon, Nevada 89406
City of Fernley, 595 Silver Lace Boulevard, Fernley, Nevada 89408
Douglas County, Executive Offices, 1616 8th Street, Minden, Nevada 89423
Humboldt County, Courthouse, 50 West 5th Street, Winnemucca, Nevada 89445
City of Winnemucca, City Hall, 90 West Fourth Street, Winnemucca, Nevada 89445

Lyon County, Courthouse, 31 South Main Street, Yerington, Nevada 89447
City of Yerington, 102 South Main Street, Yerington, Nevada 89447
Mineral County, Courthouse, 1st and "A" Street, Hawthorne, Nevada 89415
Pershing County, Courthouse, 400 Main Street, Lovelock, Nevada 89419
City of Lovelock, Executive Offices, 400 14th Street, Lovelock, Nevada 89419
City of Reno, 1 East First Street, Reno, Nevada 89505
City of Sparks, 431 Prater Way, Sparks, Nevada 89431
Storey County, Courthouse, "B" Street, Virginia City, Nevada 89440
Washoe County, 1001 East Ninth Street, Building A, Reno, Nevada 89512
Western Nevada Development District, 1000 North Division Street, Suite 102 C, Carson City,
Nevada 89703

STAFF REPORT/DOCUMENTATION

WESTERN NEVADA DEVELOPMENT DISTRICT

STAFF REPORT – SUPPORTING DOCUMENTATION

Board of Directors Meeting

9:30 AM, Monday, June 24, 2019

Storey County Office – Tahoe Reno Industrial Center

1. Call To Order – Roy Edgington, President, Western Nevada Development District

5. Board Meeting minutes approval of June 24, 2019 – For review, discussion and approval

CONSENT CALENDAR – Reports attached reflecting all expenditures and revenues for June 18-19 and July 19-20. – Recommend approval.

6. Approval – FY 2018-19, June Treasurer’s Report

7. Approval – FY 2019-20, July Treasurer’s Report

8. Review, discuss, determine and approve highest priority issues for CEDS 2020 Rewrite based on the results of the WNDD – CEDS June 10 workshop - Attached are the results of the focus groups from the June 10 CEDS Workshop. The Board will review the results and determine any revisions, if needed and from the final results approved by the Board, then a process to determine the highest priority issues to be addressed in the 2020 CEDS Rewrite will be considered and approved. This is process will be facilitated by Marlene Rebori from UNR Cooperative Extension who also serves on the CEDS Committee. Also attached to the Board packet are the presentations made as a part of the workshop from Bob Potts – GOED, Dr. Tom Harris – UNR Center for Economic Development, and Buddy Borden also from the Center for Economic Development. Next steps to be discussed and reviewed with timeline.

9. Inter-Jurisdictional Updates (Information Only – No Action Required)

10. WNDD Executive Director (Information Only – No Action Required)

1.1 Projects Review

1.1.1 Pershing County/Lovelock Brownfields Coalition Assessment Grant Updates

1.1.2 Pyramid Lake Paiute Tribe Minority Business Development Grant – NxLevel Classes

1.1.3 City of Reno/Washoe County - Reno Stead Water Reclamation Facility EDA Disaster Recovery Grant

1.1.4 Douglas Co/Churchill Co/Carson City/Storey Co/Pershing/Washoe Co & JOIN – Nevada Career Based Training – EDA Economic Adjustment Assistance Grant, State of Nevada

11. Adjourn to:

Monday, October 28 Board Meeting – 9:30 am

Storey County Conference Room - Tahoe Reno Industrial Center – 1705 Peru Drive

MEETING MINUTES
JUNE 24, 2019

WESTERN NEVADA DEVELOPMENT DISTRICT

**Board of Directors Meeting
3:00 PM, Monday, June 24, 2019**

MINUTES

BENTLY HERITAGE DISTILLERY – 1601 Water Street – Minden, NV

1. **Call To Order** – Roy Edgington, Vice-President, Western Nevada Development District called the meeting to order at 9:30 am.
2. **Roll Call**
City of Fernley – Roy Edgington; **Churchill County** – Nate Strong, Rick Lattin; **Douglas County** – Lisa Granahan, Bill Chernock; **Pershing County** – Rob McDougal; **City of Lovelock** – Pat Rowe; **City of Reno** – Naomi Duerr, Teri Bath; **City of Sparks** – Art Sperber, Jason Evanchak; **Storey County** – Cherie Nevin; **Mineral County Economic Development** – Shelley Hartmann, Randy Samson, Sheri Samson, Rick Nedzweicki; **Carson City** – John Barrett; **NV Energy** – Johnny Hargrove, Jeff Sutich; **Nevada Green Institute** – Aster Girma; **JOIN** – Denise Castle, Bob Hastings; **Nevada Builders Alliance** – Aaron West

MEMBERS ABSENT: **Carson City** – Lee Plemmel; **Douglas County** – John Engel; **Churchill County** – Jim Barbee, Bus Scharmann; **City of Sparks** – Ed Lawson; **Mineral County** – Christine Hoferer; **City of Fallon** – Lem “Mike” Mackedon; **Washoe County** – Jeanne Hermann, Mojra Hauenstein; **City of Reno** – Aric Jensen, Jeff Limpert; **Pershing County** – Heidi Lusby-Angivck, **City of Lovelock** – Mark Hauenstein

GUESTS: Ron Radil, James Rowe, Carlo Luri

3. **Public Comment – No public comment**
4. **Agenda Approval**
Motion made by Pat Rowe, seconded by Teri Bath to approve the Agenda. Passed unanimously.
5. **Meeting minutes approval of April 22, 2019**
Motion made by Bill Chernock, seconded by Shelley Hartmann to approve the April 22, 2019 meeting minutes. Passed unanimously.
6. **Announcements, Presentations, Recognition Items and Items of Special Interest**
None

APPROVAL OF CONSENT CALENDAR

Items on the consent calendar may be approved by one motion. Consent items may be pulled at the request of Board Members wishing to have an item further discussed. When pulled for discussion, the item will automatically be placed at the beginning of the Administrative Agenda.

7. **Approval** – FY 2018-19, April Treasurer’s Report

8. Approval – FY 2018-19, May Treasurer’s Report

Motion made by Bill Chernock to approve the consent calendar, seconded by Rob McDougal. Unanimously approved.

ADMINISTRATIVE AGENDA

9. Discuss candidate slate for the purpose of electing WNDD President and Vice-President Officers for Fiscal Year 2019-20

Nominating Committee member, Teri Bath recommended for the WNDD Vice President and President slate positions Rob McDougal, Commissioner from Pershing County as Vice President and Roy Edgington, City of Fernley Mayor as President. Shelley Hartmann moved to recommended approval of the Nominating Committee’s slate. Art Sperber seconded the motions. Passed unanimously.

10. WNDD President to appoint WNDD Secretary/Treasurer for Fiscal Year 2019-20 with Board approval

President Roy Edgington recommended Bill Chernock from Douglas County to serve as the WNDD Secretary/Treasurer. Teri Bath moved to accept the recommendation from President Edgington and John Barrett seconded the motion. Passed unanimously.

11. Review, discuss and approve the WNDD FY 2019-20 Budget

The final recommended 2019-20 WNDD budget was presented by Lisa Granahan. Revisions were made on the budget as a result of an increase in the required match from EDA for the Partnership and Planning Grant for 2019-20. The increase in match is now 50% or \$80,000. The budget now reflects \$160,000 in projected revenues and expenditures. Previously revenues were projected to be \$151,216 and expenditures were \$125,837 for the 2019-20 WNDD Budget. To present a balanced budget with the revised grant match, substantial increases were made in contract services, dues, subscriptions, meetings, travel and meals as well as printing and internet and web service. These increases will provide for more substantial support in for grant writing and marketing. To provide match for the revenues, a transfer in from the revolving loan fund as well as the balance forward were included. Pat Rowe moved to adopt the revised WNDD FY 2019-20 Budget, the motion was seconded by John Barrett. Passed unanimously.

12. Review, discuss and approve EDA Partnership and Planning Grant Application

The application for the EDA Partnership and Planning Grant was reviewed by Executive Director Sheryl Gonzales. The majority of the discussion had to do with the Scope of Work planned for the grant. Scope of Work is attached to the minutes. Pat Rowe moved to approve the EDA Partnership and Planning Grant Application, including the Scope of Work. The motion was seconded by John Barrett. Passed unanimously.

13. Review, discuss and approve resolution for matching funds required as a part of the EDA Partnership and Planning Grant Application

Required as a part of the EDA Partnership and Planning Grant is a resolution from the WNDD Board and signed by the WNDD President outlining the Board has the required funding needed for the match of the grant. It was moved by Rob McDougal and seconded by Teri Bath to approve the resolution to be signed by WNDD President, Roy Edgington, for WNDD matching funds as a part of the EDA Partnership and Planning Grant. Passed unanimously.

14. Review, discuss and approve coordinating a meeting with Executive Boards of WNDD and Northern Nevada Development Authority (NNDA)

President Roy Edgington is requesting the WNDD Board consider and approve having the WNDD Executive Board have a meeting with the Northern Nevada Development Authority Executive Board. The purpose of the meeting will be to strengthen the relationship between the two boards and find common ground to work collaboratively in the future. It was also discussed to have WNDD Exec. Committee meet with the Governor's Office of Economic Development. Rob McDougal moved to have Exec. Director, Sheryl Gonzales, coordinate the meetings with NNDA Exec. Board and a separate meeting with GOED. It was seconded by Shelley Hartmann. Passed unanimously.

15. Review, discuss and approve final draft of WNDD Logo with colors and tag line

A final draft for the recommended WNDD logo was presented. It was moved by Shelley Hartmann and seconded by Pat Rowe to adopt the new WNDD logo. Passed unanimously.

16. Discuss and select WNDD Board Meeting Location.

Due to scheduling conflicts it is no longer possible to hold WNDD Board meetings at the City of Fernley. Cherie Nevin with Storey County will look at the availability of meeting at the Storey County offices/conference room located in the Tahoe Reno Industrial Center. Another alternative is to meet at the WNDD Offices in Carson City.

17. Inter-Jurisdictional Updates

Rob McDougal – Pershing County

Announced the award of the Brownfields Coalition Assessment grant for Pershing County, City of Lovelock and WNDD. The grant amount is \$600,000 coming from Environmental Protection Agency (EPA).

Lisa Granahan – Douglas County

The redevelopment area at Stateline was approved to continue.

Naomi Duerr -City of Reno

An RFI was distributed on possible use of one-acre lot in downtown Reno. As a result, there has been interest to include a multi sports center, a hotel with intent of attracting tourism.

Affordable housing continues to be an issue. Reno plans to open within 60 days 200 rooms. Another project is Hope Springs which will provide tiny, and affordable homes for veterans, and seniors. It will be located near the Summit Mall and plans to open in 6 months.

18. WNDD Executive Director (Information Only – No Action Required)

13.1 2020 CEDS Rewrite Update

The CEDs workshop was held in Fallon at the Fallon Convention Center. Up to 125 were in attendance. The process went well with Bob Potts from GOED, Tom Harris from the UNR Center for Economic Development and Buddy Borden from

UNR Center for Economic Development provided presentations on the current economic conditions of the region as well as trends and future considerations as plans for economic vitality are considered as a part of the CEDS. Six focus groups were convened which included Business Climate, Quality of Life, Transportation, Infrastructure, Workforce Development, and Business/Industry. The CEDS Committee members facilitated each of the focus groups which included Teri Bath – Business/Industry; Art Sperber & Clint Koble – Transportation, Erin Hasty and Dr. Dana Ryan – Workforce Development, Marlene Rebori, Aric Jensen, & Aster Girma – Quality of Life, Jeff Limbert & Sarah Tone - Business Climate, Mark Hauenstein, Rick Lattin, Jeanne Hermann, & Heidi Lusby-Angick – Infrastructure. The results of this workshop will be presented to the WNDD Board at the next meeting to determine the highest priority issues to be considered in the CEDS 2020 rewrite.

13.2 Projects Review

Grants are being developed and/or have been submitted for the following activities:

Pyramid Lake Paiute Tribe Minority Business Development Grant – NxLevel Classes – Application was submitted

City of Reno/Washoe County - Reno Stead Water Reclamation Facility EDA Disaster Recovery Grant – Application being developed

Douglas County/JOIN – Nevada Career Based Training – EDA Economic Adjustment Assistance Grant – Application being developed

13.3 Sheryl announced she is out of Office beginning July 23 and returning August 13.

19. Adjourn – 4:08 PM

The meeting adjourned to the tour of the Bently Heritage Distillery which is followed by dinner at Kristopher's located in downtown Minden.

Minutes Developed by: Sheryl Gonzales

Lisa Granahan, Secretary-Treasurer

Partnership Planning Grant
Application
U.S. Economic Development Administration
Western Nevada Development District
1000 North Division Street, 102 C - Carson City, Nevada 89703
May 31, 2019

SCOPE OF WORK

The Scope of Work for FY 2019 for this project application consists of the following goals and associated tasks to support the achievement of those goals:

GOAL I

SUPPORT ECONOMIC VITALITY THROUGHOUT THE REGION WITH COMMUNITY & REGIONAL PLANNING

Activity A – Rewrite of the Comprehensive Economic Development Strategy (CEDS)

1. Establish a CEDS Committee comprised of WNDD Board members as well as various stakeholders throughout the region important to the success of realizing CEDS outcomes.
2. Develop a CEDS rewrite process that obtains input from throughout the region to develop a foundation of information to ensure a well representative CEDS.
3. Working with the UNR Center for Economic Development, UNR Cooperative Extension and the Nevada Governor's Office of Economic Development will obtain regional data including demographic, economic, industry trends and projections important to economic development and sustainability for the region.
4. Complete a SWOT Analysis that includes stakeholders throughout the region as well as the CEDS Committee and WNDD Board.
5. CEDS Committee working with WNDD Board will develop goals and strategies that are based on the community outreach, economic, demographic and industry trends, and SWOT analysis.
6. Evaluative criteria and framework will be developed to monitor the CEDS implementation and impacts on the regional economy.
7. CEDS Committee will also develop strategies to ensure regional resiliency.
8. Complete the CEDS rewrite for approval by WNDD Board of Directors at the February 2020 Board meeting.
9. Develop a CEDS Engagement Committee that monitors implementation of the plan, providing ongoing updates to the WNDD Board.

Activity B – Provide direct assistance and guidance in the development of a Storey County Strategic Plan

1. Working with UNR Cooperative Extension, WNDD will develop a county wide 5-Year Strategic Plan, involving key stakeholders, community leaders, the business/industry and community at large.
2. Develop an annual work plan that integrates the strategies and goals of the Strategic Plan.

Activity C - Maintain and update the region's economic data for use in the CEDS, providing trends to the public and private sectors.

1. Work closely with the University of Nevada, Reno and the University Center for Economic Development (UCED), University of Nevada, Reno, regarding data analysis needed for WNDD and WNDD members.
2. Utilizing data sources such as the Bureau of Economic Analysis (BEA). BEA updates occur in November of each year.

GOAL II

PROVIDE AND PARTICIPATE IN TRAINING AND WORKSHOPS

Activity A – Partnering with UNR Center for Economic Development, WNDD will provide quarterly trainings and/or workshops supporting economic vitality.

1. Will develop an education/training committee from the WNDD Board of Directors to identify and plan 4 trainings throughout the year.
2. Criteria for the identification of important and relevant trainings will be determined by the Committee with an emphasis on advancing the CEDS Strategies and Goals.
3. Present a workshop on Economic Resiliency for the Region.

Activity B – Attend staff training.

1. Participate in training that advances the goals and strategies of the CEDS.
2. Participate in training that supports understanding, knowledge and skills in regional resiliency.
3. Participate in training regarding Board development.

Activity C - Work with tribal communities within the WNDD region in the development and planning efforts to engage small business entrepreneur training classes.

1. Develop NXlevel classes partnering with SBDC and regional tribes to present small business owner training.
2. Training classes will be provided on the following Native American Reservations: Fallon Shoshone Paiute Reservation, Lovelock Indian Colony, Pyramid Lake Paiute Reservation, Reno-Sparks Indian Colony, Washoe Tribe of Nevada and California, Walker River Paiute Reservation, Winnemucca Indian Colony, and Yerington Paiute Reservation by providing Business Training business training courses in five locations: Wadsworth, Lovelock, Fallon, Reno, and Schurz.

GOAL III

WORK WITH MEMBER AND REGIONAL AGENCIES FOR CAPITAL PROJECTS, WORKFORCE DEVELOPMENT AND SMALL BUSINESS IMPROVEMENT PLANS AND PROGRAMS

Activity A - Assist City of Reno and Washoe County in the development of an application for Disaster Funding for the 2017 FEMA Declared Reno Stead Water Reclamation Facility (RSWRF).

1. Work with City of Reno and Washoe County to develop and write grant, ensuring all criteria are addressed in the development of the grant.
2. Work with EDR, Wil Marshall, to develop, write and submit grant.

Activity B - Assist Douglas County in the development of an EDA Economic Adjustment Assistance grant application for a work based learning program for high school youth.

1. Work with Douglas County and JOIN, in the development and grant application for the Nevada Career Bound program.

Activity C – Work with member organizations to identify and develop projects that support and advance economic development in recruiting businesses and creating jobs.

1. As projects are identified, assist in securing funds for infrastructure and other identified development needs.
2. Work with member agencies to provide project development and technical assistance.

GOAL IV – PROMOTE AND ASSIST IN CREATING ECONOMIC DISASTER RESILIENCY PLANS

Activity A – Work with WNDD Board members and their local agencies and organizations to assess current plans for economic disaster resiliency.

1. Identify those agencies without resiliency plans.
2. Identify all risks facing the region important to be considered as it relates to resiliency plans.
3. Project disaster recovery costs scenarios.
4. Work with agencies to develop resiliency plans.
5. Ensure resiliency plans interface with CEDS.

JUNE 2018-19 TREASURERS REPORT

FISCAL YEAR 2018-2019 ANNUAL REPORT
JUNE - 100% OF BUDGET

WESTERN NEVADA DEVELOPMENT DISTRICT

REVENUE	FY 18/19 Revised	EDA - PPG	NEDC Conference	RLF	PREVIOUS	CURRENT	TOTAL	BALANCE	% REALIZED
Resources									
EDA PPG 07-83-06874-02	80,000.00	0.00	0.00	0.00	80,000.00	0.00	80,000.00	0.00	100%
Membership	64,040.00	0.00	0.00	0.00	62,400.00	0.00	62,400.00	1,640.00	97%
Conference	54,861.00	0.00	0.00	0.00	55,361.25	0.00	55,361.25	-500.25	101%
RLF Interest	4,070.00	0.00	0.00	328.37	3,733.87	328.37	4,062.24	7.76	100%
Interest	20.00	0.72	0.00	0.00	20.36	0.72	21.08	-1.08	105%
Loan Revenue - Tsf In	13,974.30	0.00	0.00	0.00	13,974.30	0.00	13,974.30	0.00	100%
REVENUE TOTAL	216,965.30	0.72	0.00	328.37	215,489.78	329.09	215,818.87	1,146.43	99%

FISCAL YEAR 2018-2019 ANNUAL REPORT
JUNE - 100% OF BUDGET

WESTERN NEVADA DEVELOPMENT DISTRICT

	FY 18/19 Revised	EDA-PPG	NEDC Conference	RLF	PREVIOUS	CURRENT	TOTAL	BALANCE	% EXPENDED
Personnel and Benefits									
Salaries and Wages	59,966.00	3,850.00	0.00	0.00	58,040.70	3,850.00	61,890.70	-1,924.70	103%
Benefits	6,486.00	533.77	0.00	0.00	6,039.41	533.77	6,573.18	-87.18	101%
Payroll Expenses	5,839.17	961.74	0.00	0.00	5,044.62	961.74	6,006.36	-167.19	103%
PAYROLL & BENEFITS SUB-TOTAL	72,291.17	5,345.51	0.00	0.00	69,124.73	5,345.51	74,470.24	-2,179.07	103%
						0.00			
Services and Supplies						0.00			
Accounting, legal, insurance	16,871.26	1,576.00	0.00	0.00	15,825.86	1,576.00	17,401.86	-530.60	103%
Bank Service Charges	5.00	0.00	0.00	0.00	22.50	0.00	22.50	-17.50	450%
Contract Services	3,000.00	2,776.56	0.00	0.00	871.24	2,776.56	3,647.80	-647.80	122%
Equipment/Maintenance	700.00	0.00	0.00	0.00	1,574.84	0.00	1,574.84	-874.84	225%
Rent and Utilities	8,200.00	630.36	0.00	0.00	7,666.13	630.36	8,296.49	-96.49	101%
Dues, subscriptions, meetings	3,000.00	3,238.30	0.00	0.00	4,866.68	3,238.30	8,104.98	-5,104.98	270%
Office Supplies	4,000.00	360.06	0.00	0.00	4,546.56	360.06	4,906.62	-906.62	123%
Postage/Shipping	150.00	33.00	0.00	0.00	95.00	33.00	128.00	22.00	85%
Travel and Meals	6,500.00	694.60	0.00	0.00	6,555.64	694.60	7,250.24	-750.24	112%
Printing and Reproduction	50.00	0.00	0.00	0.00	240.15	0.00	240.15	-190.15	480%
Internet and Web Service	3,500.00	250.50	0.00	0.00	1,743.99	250.50	1,994.49	1,505.51	57%
Conference	98,697.87	0.00	0.00	0.00	98,722.87	0.00	98,722.87	-25.00	100%
SERVICES & SUPPLIES SUB-TOTAL	144,674.13	9,559.38	0.00	0.00	142,731.46	9,559.38	152,290.84	-7,616.71	105%
EXPENSE TOTALS	216,965.30	14,904.89	0.00	0.00	211,856.19	14,904.89	226,761.08	-9,795.78	105%
REVENUE TOTALS	216,965.30	0.72	0.00	328.37	215,489.78	329.09	215,818.87	1,146.43	99%

1:21 PM
09/01/19
Cash Basis

Western Nevada Development District
Profit & Loss by Class
June 2019

	CDBG - RLF	Conference	EDA Planning Grant	RBEG-RLF	TOTAL
Ordinary Income/Expense					
Income					
Interest Earnings					
4410 EDA Interest	0.00	0.00	0.72	0.00	0.72
Interest Earnings - Other	301.55	0.00	0.00	26.82	328.37
Total Interest Earnings	301.55	0.00	0.72	26.82	329.09
Total Income	301.55	0.00	0.72	26.82	329.09
Expense					
Accounting	0.00	0.00	840.00	0.00	840.00
Insurance					
Workmans Compensation	0.00	0.00	736.00	0.00	736.00
Total Insurance	0.00	0.00	736.00	0.00	736.00
Contracted Services	0.00	1,986.56	790.00	0.00	2,776.56
Dues	0.00	0.00	14.99	0.00	14.99
Meetings	0.00	0.00	3,223.31	0.00	3,223.31
Fringe Benefits					
Health Insurance	0.00	0.00	450.00	0.00	450.00
Dental Insurance	0.00	0.00	57.93	0.00	57.93
Vision Insurance	0.00	0.00	25.84	0.00	25.84
Total Fringe Benefits	0.00	0.00	533.77	0.00	533.77
Miscellaneous	0.00	0.00	149.86	0.00	149.86
Office Supplies	0.00	0.00	210.20	0.00	210.20
Payroll Expense					
Wages	0.00	0.00	3,850.00	0.00	3,850.00
Social Security	0.00	0.00	286.60	0.00	286.60
Medicare	0.00	0.00	62.35	0.00	62.35
Federal Unemployment	0.00	0.00	0.00	0.00	0.00
State Unemployment	0.00	0.00	632.79	0.00	632.79
Total Payroll Expense	0.00	0.00	4,811.74	0.00	4,811.74
Postage	0.00	0.00	33.00	0.00	33.00
Rent	0.00	0.00	630.36	0.00	630.36
Travel	0.00	0.00	483.83	0.00	483.83
Meals	0.00	0.00	118.13	0.00	118.13
Lodging	0.00	0.00	92.64	0.00	92.64
Web Design & Maintenance	0.00	0.00	250.50	0.00	250.50
Total Expense	0.00	1,986.56	12,918.33	0.00	14,904.89
Net Ordinary Income	301.55	-1,986.56	-12,917.61	26.82	-14,575.80
Net Income	301.55	-1,986.56	-12,917.61	26.82	-14,575.80

JULY 2019-20 TREASURERS REPORT

FISCAL YEAR 2019-2020
ANNUAL REPORT
JULY - 8.3% OF BUDGET

WESTERN NEVADA DEVELOPMENT DISTRICT

	FY 19-20	EDA-PPG	RLF	PREVIOUS	CURRENT	TOTAL	BALANCE	% EXPENDED
Personnel and Benefits								
Salaries and Wages	64,500.00	3,850.00	0.00	0.00	3,850.00	3,850.00	60,650.00	5.97%
Benefits	10,077.00	533.77	0.00	0.00	533.00	533.00	9,544.00	5.29%
Payroll Expenses	5,423.00	343.21	0.00	0.00	343.21	343.21	5,079.79	6.33%
PAYROLL & BENEFITS SUB-TOTAL	80,000.00	4,726.98	0.00	0.00	4,726.21	4,726.21	75,273.79	5.91%
Services and Supplies								
Accounting, legal, insurance	22,000.00	2,380.27	0.00	0.00	2,380.27	2,380.27	19,619.73	10.82%
Contract Services	12,000.00	60.00	0.00	0.00	60.00	60.00	11,940.00	0.50%
Equipment/Maintenance	3,500.00	1,153.19	0.00	0.00	1,153.19	1,153.19	2,346.81	32.95%
Rent and Utilities	7,668.00	630.48	0.00	0.00	630.48	630.48	7,037.52	8.22%
Dues, subscriptions, meetings	12,500.00	-343.01	0.00	0.00	-343.01	-343.01	12,843.01	-2.74%
Office Supplies	5,000.00	0.00	0.00	0.00	0.00	0.00	5,000.00	0.00%
Postage/Shipping	1,500.00	0.00	0.00	0.00	0.00	0.00	1,500.00	0.00%
Travel and Meals	6,500.00	106.14	0.00	0.00	106.14	106.14	6,393.86	1.63%
Printing and Reproduction	4,000.00	57.54	0.00	0.00	57.54	57.54	3,942.46	1.44%
Miscellaneous	60.00	128.89	0.00	0.00	128.89	128.89	-68.89	214.82%
Internet and Web Service	5,272.00	1,426.50	0.00	0.00	1,426.50	1,426.50	3,845.50	27.06%
SERVICES & SUPPLIES SUB-TOTAL	80,000.00	5,600.00	0.00	0.00	5,600.00	5,600.00	74,400.00	7.00%
EXPENSE TOTALS	160,000.00	10,326.98	0.00	0.00	10,326.21	10,326.21	149,673.79	6.45%
REVENUE TOTALS	160,000.00	17,865.00	216.97	0.00	18,081.97	18,081.97	141,918.03	11.30%

FISCAL YEAR 2019-2020 ANNUAL REPORT
JULY - 8.3% OF BUDGET

WESTERN NEVADA DEVELOPMENT DISTRICT

REVENUE	FY 19/20	EDA - PPG	RLF	PREVIOUS	CURRENT	TOTAL	BALANCE	% REALIZED
Resources								
Balance Forward	4081.00	4081.00	0.00	0.00	4081.00	4081.00	0.00	100.00%
EDA PPG 07-83-06874-02	80000.00	0.00	0.00	0.00	0.00	0.00	80000.00	0.00%
Membership	64075.00	5000.00	0.00	0.00	5000.00	5000.00	59075.00	7.80%
RLF Interest	3040.00	0.00	216.97	0.00	216.97	216.97	2823.03	7.14%
Interest	20.00	0.00	0.00	0.00	0.00	0.00	20.00	0.00%
Transfer In	8784.00	8784.00	0.00	0.00	8784.00	8784.00	0.00	100.00%
REVENUE TOTAL	160000.00	17865.00	216.97	0.00	18081.97	18081.97	141918.03	11.30%

Western Nevada Development District

Balance Sheet

As of July 31, 2019

	Jul 31, 19
ASSETS	
Current Assets	
Checking/Savings	
City National Bank (883)	12,618.65
Revolving Loan Fund-3953	23,643.49
EDA Account (735)	4,085.09
Total Checking/Savings	40,347.23
Accounts Receivable	
Accounts Receivable	73,850.00
Total Accounts Receivable	73,850.00
Other Current Assets	
Security Deposit	600.00
1002 CDBG - Borrower 2	12,083.04
1002 RBEG - Borrower 2	3,861.84
1003 CDBG- Borrower 3	22,542.21
1003 RBEG- Borrower 3	3,352.36
1005 CDBG- Borrower 3	3,423.56
1004 - CDBG Borrower 4	19,116.50
1004 - RBEG - Borrower 4	2,925.99
1006 CDBG - Borrower 6	25,762.68
Total Other Current Assets	93,668.18
Total Current Assets	207,865.41
Fixed Assets	
Computer Equipment	23,034.61
Furniture & Fixtures	11,743.25
Accumulated Depreciation	-34,777.86
Total Fixed Assets	0.00
TOTAL ASSETS	207,865.41
LIABILITIES & EQUITY	
Liabilities	
Current Liabilities	
Accounts Payable	
Accounts Payable	8.46
Total Accounts Payable	8.46
Credit Cards	
Elan Financial (3336)	64.99
Elan Financial	8,774.53
Total Credit Cards	8,839.52
Other Current Liabilities	
Salary Accrual	1,107.32
Retirement	10,720.00
Accrued Vacation	4,831.43
Payroll Liabilities	
Federal Unemployment	42.00
State Unemployment	14.25
Total Payroll Liabilities	56.25
Total Other Current Liabilities	16,715.00
Total Current Liabilities	25,562.98
Total Liabilities	25,562.98

3:30 PM

09/03/19

Accrual Basis

Western Nevada Development District

Balance Sheet

As of July 31, 2019

	Jul 31, 19
Equity	
Retained Earnings	134,245.84
Fund Balance	-7,300.99
Net Income	55,357.58
	<hr/>
Total Equity	182,302.43
	<hr/>
TOTAL LIABILITIES & EQUITY	207,865.41
	<hr/>

COMPREHENSIVE ECONOMIC
DEVELOPMENT STRATEGY
JUNE 10 WORKSHOP
FOCUS GROUP RESULTS
&
TIMELINE

BUSINESS CLIMATE

Sarah Tone, Jeff Limpert

Strengths	Weaknesses	Opportunities	Threats
<ol style="list-style-type: none">1. Laws and regulations2. Regional Collaboration3. Tech and growth access	<ol style="list-style-type: none">1. Infrastructure2. Education3. Streamlined permitting process	<ol style="list-style-type: none">1. Permitting2. Quality of life3. Communication/Entrepreneur	<ol style="list-style-type: none">1. Infrastructure2. Legislation/Regulatory3. Workforce/Human Assets

WNDD CEDS BUSINESS CLIMATE FOCUS GROUP SUMMARY

Strengths

- *Laws & Regulations* – easier regulatory structure than neighboring states with an aggressive incentive program at the State level.
- *Regional Collaboration* – strong planning processes in place to look at the region as a whole and understand how to leverage one area to benefit all communities within the region.
- *Technology Growth & Access* – collaborative group of dedicated professional focused on achieving a mutually defined and beneficial goal. Apprenticeship and work-based learning programs

Weaknesses

- *Infrastructure* – replacement of aging roads and systems as well as having sufficient funding streams to not only maintain our current infrastructure, but the new infrastructure to support the growth of the region. Shortages of schools and housing threaten our ability to continue to attract and maintain industry, as well as increasing the risk of reducing or detracting from the quality of life that we currently enjoy.
- *Education/Workforce* – lack of an educated workforce to support the growing diversification of jobs. The weakness of the K-12 system. The lack of construction workers was also included in the discussion; however, that is more of a cyclical weakness and more research would be needed in addressing and reducing our aggressive cyclical growth patterns to combat that issue, if even possible.
- *Regulatory Framework* – streamlined permitting and licensing to create efficiency across jurisdictional boundaries. Not only is the framework a weakness, so is the understanding of staff and personnel who must operate in these systems.

Opportunities

- *Permitting* – while our regulatory framework was listed as a weakness, it also provides us with a tremendous opportunity to rework the systems and increase the general knowledge of the development process. Given that we also see our State as being business friendly, we should build off of that to ensure that our more structured processes support this image as well.
- *Quality of Life* – our location to natural resources provide an abundance of outdoor activities and this cannot be showcased enough. In addition, our community provides great access to cultural and special events.
- *Communication Platforms/Alliance* – create common linkages between groups and ensure those groups work together on their specific causes. Too often, it appears there are several groups all trying to achieve the same outcome, but each group is unaware of the other or unwilling to combine resources.
- *Entrepreneurial/Small Business Growth* – there already is a wealth of resources to help support entrepreneurs and small businesses and we should leverage these resources to further support growth in new and growing industries.

Threats

- *Legislation & Regulations* – within the State, the legislature seems to be predominantly driven more by Clark County issues/desires and that state/municipality control is out of balance as are the funding formulas.

INFRASTRUCTURE

Energy, Broadband, Water, Communications

Rick Latin, Heidi Lusby-Angvick, Mark Hauenstein, Jeanne Hermann

Strengths	Weaknesses	Opportunities	Threats
<ol style="list-style-type: none">1. Competitively priced wide variety of renewable energy2. Growing demand for product can expand w/investment3. Water planning mitigated future drought	<ol style="list-style-type: none">1. Workforce development2. Regulatory roadblocks – policy versus law3. Sewer and water (Federal Standards-Innovative)	<ol style="list-style-type: none">1. Corridor east -west and logistics north south.2. Access and abundance of sustainable energy3. Capitalize on industrial and opportunity zones4. New sewer technology – sewer and water	<ol style="list-style-type: none">1. Regulatory2. Natural Resources3. Housing4. Planning

Infrastructure Summary

Strengths:

Competitively priced and wide variety of renewable energy options

Growing demand for Energy products can expand with investment

Communities have Mitigation plans for water/future drought

Strengths in the region are a wide variety of competitively priced energy options (both traditional and renewable sources) that can be expanded upon with investment into the infrastructure.

Communities are planning for future droughts with formal water mitigation plans.

Opportunities:

Access to, and abundance of, sustainable energy options

Corridors in all directions (E, W, N, S) for logistics

Capitalize on Industrial and Opportunity Zones

New sewer and water technology

Opportunities in the region include access to new technology for sewer and water, and an abundance of options for energy which includes sustainable options.

The region has major routes in place for logistics that include all points on the compass (North, South, East, and West) and is ideally placed in the region for access to ports in the larger Mega-Politian area.

Communities are poised to be able to capitalize on Industrial and Opportunity Zones.

Weaknesses:

Regulatory Roadblocks (Policy vs law)

Sewer and Water limited in rural areas (Federal Standards, Innovative reuse)

With sustainable energy, there are regulatory roadblocks to creating more opportunities.

Sewer and water are limited in rural areas and are costly to put in place. Silver Springs for example, no sewer and the potential to grow is at their doorstep. All the small rural communities have a limited water supply.

Threats:

Regulatory

Natural Resources

Housing

Planning

Negatives for the region: Housing... not enough stock, rising rents, contractors focused on Reno/Sparks and are not able/willing to start projects in the rurals, need more contractors for the region (electrical, plumbing, construction, etc.).

Planning

Natural Resources

Regulatory

WORKFORCE RECRUITMENT & EDUCATION/TRAINING

Erin Hasty, Dr. Dana Ryan

Strengths	Weaknesses	Opportunities	Threats
<ol style="list-style-type: none">1. Positive Job Market2. Great place to live3. Education potential	<ol style="list-style-type: none">1. Education inflexibility – pressure for four year degree only2. Affordable housing3. Government bureaucracy	<ol style="list-style-type: none">1. Regional Collaboration2. CTE Training Skills certs3. Education – business partnerships	<ol style="list-style-type: none">1. Education – skills gap2. Infrastructure/housing3. Political considerations

TRANSPORTATION

Air, Rail, Road, Logistics

Art Sperber, Cherie Nevin, Clint Koble

Strengths	Weaknesses	Opportunities	Threats
<ol style="list-style-type: none">1. Location2. Travel diversity options3. Connectivity	<ol style="list-style-type: none">1. Funding2. Collaboration between agencies3. Mass Transit	<ol style="list-style-type: none">1. Freight Rail Expansion2. I-113. More Mass Transit	<ol style="list-style-type: none">1. Funding Equity/Education2. Lack of Route Alternatives3. Political Divide4. Proactive/pragmatic planning & projects5. Tariffs

BUSINESS & INDUSTRY

Teri Bath

Agriculture, Manufacturing,
Military/Aerospace, Natural Resources,
Tourism/Gaming, Mining, Health

Strengths	Weaknesses	Opportunities	Threats
<ol style="list-style-type: none">1. Recreation2. Education3. Industry & Innovation4. Infrastructure5. Tax Structure	<ol style="list-style-type: none">1. Funding2. Work Force/Education3. Infrastructure4. Lack of Collaboration	<ol style="list-style-type: none">1. Tech Infrastructure2. Convention & Entertainment3. Education Workforce	<ol style="list-style-type: none">1. Housing2. Health Care3. Tax Structure4. Lack of Collaboration5. Workforce Education

QUALITY OF LIFE

Aric Jensen, Marlene Rebori, Aster Girma

Strengths	Weaknesses	Opportunities	Threats
<ol style="list-style-type: none">1. Recreation & Environment2. Arts and Special Events3. Location	<ol style="list-style-type: none">1. Affordable Housing2. Lack of critical services in the rurals3. Transportation and infrastructure	<ol style="list-style-type: none">1. Technology2. Outdoor Recreation3. Job Training	<ol style="list-style-type: none">1. Education and workforce2. Fiscal concerns/Tax Base3. Growing population

WESTERN NEVADA DEVELOPMENT DISTRICT
COMPREHENSIVE ECONOMIC DEVELOPMENT STRATEGY 2020
JUNE 10 2019 - WORKSHOP RESULTS

ISSUE	WORKFORCE	TRANSPORTATION	QUALITY OF LIFE	INFRASTRUCTURE	BUSINESS/INDUSTRY	BUSINESS CLIMATE	TOTAL	SWOT
Positive Job Market - S	X						1S	
*Great Place to Live - S	X		X		X	X-O	4S/O	
Education Potential - S	X				X		2S	
Education Inflexibility - W	X						1W	
Affordable Housing - W	X		X	X			3W	
Government Bureaucracy - W	X			X		X-T	3W/T	
Regional Collaboration - O	X					X-S	2O/S	
CTE Training Skills Certs/Job Training - O	X		X				2O	
Education-Bus Partners-O	X						1O	
Education - Skills Gap - T	X		X	X	X	X-W	5T/W	
Infrastructure - T	X		X	X	X-W	X	5T/W	
Political Considerations - T	X						1T/W	
*Location - S		X		X			2S	
Travel Diversity Options - S		X					1S	
Connectivity - S		X					1S	
*Funding - W		X	X		X		3W	
Collaboration between agencies - W		X			X		2W	
Mass Transit - W		X					2W	
Funding Equity/Ed. - T		X					1T	
Lack of Route Alternatives - T		X					1T	
Political Divide - T		X					1T	
Lack of rural critical services-W			X				1W	
*Technology - O			X	X		X-S	3S/O	
Workforce - T			X	X	X	X	4T	
Growing Population - T			X				1T	
Variety of renewable energy competitively priced - S				X			1S	
Growing demand = investment expansion - S				X			1S	
Water planning mitigated future drought - S				X			1S	
Capitalize on Industrial & opportunity zones - O				X			1O	
Natural Resources - T				X			1T	
Industry & Innovation - S					X		1S	
Infrastructure - S					X		1S	
Laws & Regulations - S						X	1S	
Streamlined permitting - W						X	1W	
Permitting - O						X	1O	
Communication/Entrepreneur-O						X	1O	

WNDD – CEDS PROCESS
Timeline – Critical Path Dates
2018 – 2020

Wednesday, Nov 28, 2018	CEDS Kick Off
Monday, Dec 17, 2018	WNDD Board Meeting Recommend Process – Approved to date
Wednesday, Jan 23, 2019	CEDS Committee Meeting Process Refined
Monday, Feb 25, 2019	WNDD Board Meeting CEDS Committee Update Workshop Preparation/Subject Matter Experts Determined
Wednesday, Feb 27, 2019	CEDS Core Committee Finalize Process/Materials Stakeholder/Community Questionnaire Drafted
Thursday, Feb 28, 2019	Draft Stakeholder/Community Questionnaire distributed to CEDS Committee for review and input
Friday, Mar 8, 2019	All comments due regarding Stakeholder/Community Questionnaire from CEDS Committee
Wednesday, Mar 13, 2019	CEDS Committee Meeting June Workshop Plans Finalized Stakeholder/Community Questionnaire – Distribution of questionnaire begins
Mar/Apr 2019	Stakeholder/Community Questionnaire Distributed by Committee to respective Stakeholders/Community
Wednesday, Apr 17, 2019	CEDS Meeting: Extension Office
Friday, Apr 19, 2019	All questionnaire summaries

DRAFT

Wednesday, Feb 26, 2020	CEDS Final Draft – Distribute to Committee for final comments
March 2020	Distribute Final CEDS Draft to Board for final comments
April 2020	Submit to EDA Publish and Distribute