WESTERN NEVADA DEVELOPMENT DISTRICT

AGENDA

Board of Directors Meeting 9:30 am, Monday, September 19, 2022 *This is a Zoom Only Meeting*

Zoom Link: https://us02web.zoom.us/j/4136367971?pwd=BIVrCb50rWPrHiqVegcyxrWuVhc9go.1

- 1. Call to Order Naomi Duerr, WNDD President Reno City Council
- 2. Agenda Approval (For Possible Action)
- 3. Meeting minutes approval of June 27, 2022 (For Possible Action)
- 4. Announcements, Presentations, Recognition Items and Items of Special Interest (Information Only - No Action Required)
 - a. U.S. Department of Commerce, Economic Development Administration, Nevada Economic **Development Representative** John Edmund
- 5. CONSENT AGENDA (For Possible Action)

Items on the consent calendar may be approved by one motion. Consent items may be pulled at the request of Board Members wishing to have an item further discussed.

- a. FY 2021-22, June Treasurer's Report
- b. FY 2021-22, July Treasurer's Report
- 6. Broadband Speed Test/ Mapping Project (For Possible Action)
 - a. Contract Ends October 31, 2022
 - b. Contract Renewal for 1 year
- 7. Executive Director / Staff Team Report (Information Only No Action Required)

a. Broadband Speed Test/Mapping Project Christine Brandon

b. August 22 Program – Apprenticeship Tours **Christine Brandon**

c. Humboldt County- EPA Brownfields Grant

d. Humboldt County-Grass Valley Wastewater Treatment Plant, Grant Application

Christine Brandon

e. Good Jobs Challenge Grant

Don Vetter f. Professional Grant Writers Partnership Christine Brandon

8. WNDD Bylaws Task Force Update (Information Only-No Action Required)

Honey Menefee, By-Laws Committee Member

Don Vetter

- 9. Member Updates (Information Only-No Action Required)
 - a. West Coast Salmon Farm—Heidi Lusby-Angvick, WNDD Vice President, Nevada 95/80 Co-Director
 - b. Fernley Downtown CEDS—Fred Steinmann, Director, University Center for Economic Development
- 10. Adjourn

NOTICE TO PERSONS WITH DISABILITIES: Members of the Public who are disabled and require special assistance or accommodation at the meeting are requested to notify the Western Nevada Development District office in writing at 1000 North Division Street, Suite 102 B, Carson City, Nevada 89703, by email at cbrandon@wndd.org or by calling 775-473-6753.

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-		7		WESTERN NEVADA DEVELOPMENT DISTRICT	DISTRICT		
100				2022-2023 BOARD MEMBERS Revised 9.16.22	ed 9.16.22		
-	COUNTIES		Name		Email	Phone	Alt Phone
#							
5	Carson City	•	Maurice White	Supervisor, Carson City	mwhite@carson.org	775-887-2100	775-283-7934
9			Nancy Paulson	Manager, Carson City	npaulson@carson.org	775-887-2100	X 7944
7 3			Vacant	Business Rep			
8	Churchill County	•	Greg Koenig	Commissioner, Churchill County	gkoenig@churchillcounty.org	775-666-5757	1
2			Bruce Breslow	Executive Director, Churchill Fallon Econ. Dev.	breslow@cfedny.com	775-813-3000	
9			Jim Barbee	Manager, Churchill County	ibarbee@churchillcounty.org	775-423-5136	
 =	Douglas County	•	Danny Tarkanian	Commissioner, Douglas County	<u>OTarkanian@douglasnv.us</u>	775-782-6268	
12	_		Lisa Granahan	Manager, Economic Vitality, Douglas County	Igranahan@douglasnv.us	775-782-6268	775-781-3775
÷			Kitty McKay	Director, Mission Integration, CTH	kitty, mckay@carsontahoe.org	775-445-5165	775-220-4030
-	10 Humboldt County	•	Ken Tipton	Commissioner, Humboldt County	ken.tipton@humboldtcguntynv.gov	775-623-6300	
÷			Dave Mendiola	Manager, Humboldt County	dave mendiola@humboldtcountynv.gov	775-623-6300	Sasse mile
•	2		Michelle Hammond Allen	Economic Development Officer	michelle.hammond@humboldtcountynv.gov	775-623-6036	775-304-3234
17 13	3 Mineral County	•	Cassie Hall	Commissioner, Mineral County	chall@mineralcountynv.org	775-945-2446	775-316-2483
18			Kyle Isom	Parks and Recreation Director	kisom@mineralcountynv.org		
19 15	LO.		Vacant	Business Rep			
20 16	6 Pershing County	•	Shayla Hudson	Commissioner, Pershing County	shudson@pershingcountynv.gov	775-273-2342	
21 17	_		Heidi Lusby-Angvick	Executive Director, PCEDA	pceda@pershingcountynv.gov	775-273-4909	
22 18	00		Vacant	Business Rep			
23 19	9 Storey County	•	Clay Mitchell	Commissioner, Storey County	CMitchell@StoreyCounty org	775-847-0968	
24 20			Honey Menefee	Community Relations, Storey County	hmenefee@storeycounty.org	775-847-0986	775-546-3183
25 21			Vacant	Business Rep			
26 22	2 Washoe County	•	Jeanne Hermann	Commissioner, Washoe County	landfindercountry@gmail.com	775-219-5472	
23			Vacant				
28 24	er.		Vacant	Business Rep			
62	СТІЕЅ						
30 25	5 Fallon	•	Kelly Frost	Council member, Fallon	kfrost@fallonnevada.gov	775-423-3040	775-427-6363
31 26	S		Vacant				
32 27	7		Vacant	Business Rep			
33 28	8 Fernley	•	Roy Edgington, Ir	Mayor, Fernley	redgington@cityoffernley.org	775-784-9854	775-790-5655
34 29	6		Lowell Patton	CP Construction Group	Ipatton@cpconstgroup.com		
35 30			Vacant				
36 31	31 Lovelock	•	Pat Rowe	Council member, Lovelock	iprowe@gbis.com	775-273-2356	775-273-7874
32	2		Mark Hauenstein	CEO, Technical Designs	markh@technical-designs.com	775-329-5044	
38 33	3 Reno	•	Naomi Duerr	Council member, Reno	duerrn@reno.gov	775-334-2017	
39 34	er		Bryan Mcardle		mcardleb@reno.gov		
40 35	10		Vacant	Business Rep			
41 36	6 Sparks	•	Dian VanderWell	Council member, Sparks	dvanderwell@cityofsparks.us	775-353-2360	775-560-8491
42 37	7		Tracy Holland	Iron Workers Local 118	tholland@iw118.org	775-745-5883	
43 38	60		Art Sperber	Director, CA., Inc.	artsperber@gmail.com	775-742-4988	
44 39	9 Winnemucca	•	Vince Mendiola	Council member, Winnemucca	vmendiola@winnemuccacity.org	775-623-6333	
AC A0	-		Alicia Heiser	City Manager	manager@winnemuccacity.org	775-623-6333	

	В	Ú	۵	3		9	
46	41		Vacant	Business Rep	winnemucca@groceryoutlet.com		
47	ASSOCIATE MEMBERS						
48	42 BCTNN		Rob Benner	Secretary, Building and Construction Trades Council	rbenner@bctnn.org	775-355-9200	
6	43 Brycon		Heather Van Erden	Marketing & Business Development	hvanerden@brycon.com	775-624-8977	
S	44 Capitol Partners	F	Nick Vander Poel		nick@flynnguidicia.com		
15	45 CEDA	F	Sara Beebee	Director of Operations	sara@cedaattracts.com	775-423-8587	
22	46 CSA		Leslie Colbrese	CEO, CSA	Icolbrese@csareno.org	775-786-6023	
S	47 Downtown Reno Part.		Alexander Stettinski	Executive Director, Downtown Reno Partnership	astettinski@downtownreno.org	775-432-0772	
_	48 Downtown Reno Part.	10.9	Nathan Digangi		ndigangi@downtownreno.org	775-432-0772	
155	49 Education Innovation Coll.		Mary Alber	CEO, Education Innovation Collaborative	mary.alber@eic-nv.org	775-224-3736	
28	50 EDAWN		Veronica Chavez	Senior VP, Business Retention, Expansion & Workforce	Chavez@edawn.org	775-829-3700	
22	51 First Independent Bank		Angela Rowan	Assistant Vice President	angela.rowan@firstindependentny.com	775-770-2424	
88	52 GOED		Shari Davis	Director, Rural Economic and Community Dev.	sdavis@goed.nv.gov	775-687-9911	
59	53 GOWIN	-	Vacant	Program Development and Engagement Spec.			
8	54 JOIN		Denise Castle	CEO	dcastle@join.org	775-461-3930	
19	55 Lake Tahoe Visitors' Auth.		Carol Chaplin	CEO, LTVA	carol@ltva.org	775-588-4591	
62	56 NV Energy		Jeff Brigger (Interim)	Business Development Adviser	<u>ibrigger@nvenergy.com</u>	775-834-3755	775-527-9833
8	57 Nevada Green Institute		Aster Girma	President, Nevada Green Institute	agirma@nevadagreeninstitute.org		
2	58 NNDA	- 1	Amy Miller	Director, Business Development	amy.miller@nnda.org	775-883-4413	775-400-0619
65	S9 NRHA		Bill Brewer	Director	wbrewer@nvrural.org	(775) 887-1086	
99	60 Pyramid Lake Paiute Tribe		Cassandra Darrough	NUMU	darroughcassandra@gmail.com	775-574-1000	
29	61 RailPros		Paul F. MacDonald	Director, Industrial Development	paul.macdonald@railpros.com	916-257-5996	
8	62 RNDC	9	Mary Kerner	CEO, RNDC	mary@rndcnv.org	866-404-5204	
69	63 Tahoe Prosperity Center		Heidi Hill – Drum	CEO, TPC	heidi@tahoeprosperity.org	775-298-0267	
20	64 TMCC		vacant				
11	65 UNR-UNCE		Fred Steinmann	Director	fred@unr.edu	775-784-1655	775-997-4636
72	66 WNC		Niki Gladys	Executive Director, Development, WNC	niki.gladys@wnc.edu	775-445-3239	775-527-5794
72	* Elected Officials						

WESTERN NEVADA DEVELOPMENT DISTRICT

MINUTES

Board of Directors' Meeting

9:30 AM to 11:45 AM, Monday, June 27, 2022

City of Reno 7th Floor Conference Room, City Hall, 1 East 1st St., Reno

MEETING IN-PERSON AND BY ZOOM

1. Call to Order and Roll Call

President Naomi Duerr called the meeting to order at 9:45 AM

Roll Call - Members Present

Carson City – Maurice White; Douglas County – Danny Tarkanian; City of Fallon – Kelly Frost; Humboldt County – Dave Mendiola, Michelle Hammond; Pershing County – Heidi Lusby-Angvick; City of Reno - Naomi Duerr; City of Sparks: Dian VanderWell, Art Sperber; Storey County – Clayton Mitchell, Honey Menefee; UNR – Dr. Fred Steinmann; Lake Tahoe Visitors' Authority – Carol Chaplin; RNDC – Mary Kerner; JOIN – Brandy Thompson; GOWINN – Amy Fleming; EDAWN – Veronica Chavez; NNDA: Amy Miller; Brycon: Heather Van Erden; GOED: Shari Davis; First Independent Bank: Angela Rowan

Members Absent

Carson City – Nancy Paulson; Douglas County – Lisa Granahan, Kitty McKay; City of Fernley – Roy Edgington, Lowell Patton; City of Lovelock – Pat Rowe, Churchill County – Greg Koenig, Bruce Breslow, Jim Barbee; Humboldt County – Ken Tipton: Pershing County – Shayla Hudson; Mineral County – Cassie Hall; Washoe County – Jeanne Herman; City of Sparks – Tracy Holland, Charlene Bybee; City of Winnemucca – Vince Mendiola, Alicia Heiser; Pyramid Lake Paiute Tribe – Cassandra Darrough; RailPros – Paul MacDonald; CSA – Leslie Colbrese; WNC – Niki Gladys; Building and Construction Trades Council of Northern Nevada – Rob Benner; CEDA - Sara Beebe; Flynn Giudici – Nick Vander Poel; Nevada Builders' Alliance – Aaron West; Downtown Reno Partnership – Alex Stettinski, Nathan Digangi; Education Innovation Collaborative – Mary Alber; Nevada Green Institute – Aster Girma; Tahoe Prosperity Center – Heidi Hill-Drum; Uprise Fiber - Sam Sanders; TMCC representative; NV Energy representative; NRHA representative.

Staff

Sheryl Gonzales, Executive Director (outgoing)
Christine Brandon, Executive Director (incoming)
Des Craig, Economic Recovery Coordinator

2. Agenda Approval

Art Sperber moved to approve the agenda; Dian VanderWell seconded. Motion passed unanimously.

3. Meeting Minutes Approval from April 25, 2022

Art Sperber moved to approve the minutes from WNDD Board meeting of April 25, 2022; Dian VanderWell seconded. Motion passed unanimously.

4. Announcements, Presentations, Recognition Items and Items of Special Interest

- a. Sheryl Gonzales introduced the newly-hired WNDD Executive Director, Christine Brandon, to the Board. Ms. Brandon shared a few words of introduction and thanked the Board for selecting her as the new Executive Director. She looked forward to getting to know the Board and said she would be visiting their communities over the coming months.
- b. Ms. Gonzales introduced Heather Van Erden as a new Board member. Ms. Van Erden represents the latest organization to become an associate member of WNDD, Brycon Corporation of Reno.
- c. Ms. Gonzales introduced two guests to the Board meeting: Ron Radil, former Executive Director of WNDD, and Dr. Fred Steinmann, Assistant Research Professor at the College of Business and the University Center for Economic Development, University of Nevada, Reno.
- d. Next, Ms. Gonzales introduced Carleen Herring, Economic Development Representative (EDR) for EDA for Idaho and northern Nevada. Ms. Herring thanked the WNDD Board for the opportunity to meet in person. She explained that the new EDR for Nevada, John Edmond, could not attend today's meeting and sent his apologies. Ms. Herring then introduced Sheba Person-Whitley, Regional Director of the EDA Seattle Region, who joined the meeting by video.

Ms. Person-Whitley thanked WNDD for the opportunity to join the Board meeting and said she looked forward to visiting northern Nevada in person in the future. She explained the reach of the Seattle region of EDA and noted that it was recently decided to allocate an exclusive EDR, John Edmond, to the State of Nevada. Unfortunately, he could not attend the Board meeting today. Ms. Person-Whitley stressed the value of economic development districts and encouraged members to reach out and use the incoming EDR and the UCED to help overcome issues and challenges faced in their communities. She cited broadband connectivity as an issue where EDA could help, either with direct EDA funds or in acquiring information and funds from the National Telecommunications and Information Administration (NTIA) for middle mile and last mile projects. Ms. Person-Whitley also mentioned the free EDA resource that is available to help in the preparation of the CEDS (https://CEDScentral.com), and referred to the Good Jobs Challenge Grant and EDA's priority to support workforce development and training.

Several comments and questions were made after Ms. Person-Whitley's presentation:

- President Naomi Duerr commented that two of WNDD's priorities in the past year have been broadband and workforce development.
- Heidi Lusby-Angwick asked why is it important to have an economic development district (EDD). Ms. Person-Whitley replied that it is very important since EDA is limited in staff and resources. EDDs are eyes and ears on the ground, aware of the local situation, and can assist EDA in reaching out to member communities. EDDs also prepare the CEDS for the region, a collaborative process that brings together members of the wider regional community, and later EDDs can assist those same communities access project funding.
- Sheryl Gonzales wanted to know what advantage membership of an EDD gives to a
 member, especially leverage with EDA. Ms. Person-Whitley replied that being part of a
 regional CEDS is of great value to a member. Collaborating in this process and
 identifying projects within that planning exercise make it easier to obtain project
 funding in future. While funding is never guaranteed, if a community and community
 project are part of a CEDS, they are more competitive and more likely to be approved
 for grants.
- Ms. Duerr asked if involvement in a CEDS is a prerequisite for receiving funds from EDA.
 Ms. Person-Whitley responded while not mandatory, being part of a CEDS makes the community and grant applications from that community more competitive for funding.
 Carleen Herring added that EDD staff and EDRs can also advise EDD members of funding sources beyond EDA and the suitability of their projects for alternative financing.
- Lastly, Ms. Duerr asked if a community (for example, a city or county) could commission a CEDS on its own. Ms. Herring responded by saying the nature of a CEDS is regional and comprehensive. A community can conduct an economic development strategic plan but to be called a CEDS, a plan needs to be regional and comprehensive in nature.

After the above questions and answers with the Regional Director, Ms. Gonzales asked Ron Radil, former WNDD Executive Director, to give his perspective on the role and function of EDA and EDDs in Nevada. Mr. Radil has a long history of working with EDA and EDDs. He said, initially, EDD Boards were supposed to comprise 51% of elected officials. He talked on the importance of the CEDS to an EDD region and noted that identified and prioritized projects are a very important part of the CEDS. Mr. Radil went on to stress that EDDs should be apolitical. Also, in the Nevada context EDDs have not been involved in business recruitment, deferring that function to the state-supported Regional Development Authorities.

Mr. Radil cited a number of regional projects where WNDD was involved in the past:

- Lake Tahoe Economic Prosperity Plan, which led to the creation of the Tahoe Prosperity Center, embracing several counties across the state line.
- V & T Railway reconstruction from Carson City to Virginia City.
- The Stronger Economies Together (SET) program of 2012 which culminated in a CEDS rewrite for the WNDD region.
- The infrastructure project that takes wastewater from Reno and Sparks and after treatment sends it to the Tahoe Regional Industrial Center for industrial use.
- Proposals for a Railpark at Hazen and Industrial Park in Fallon, Churchill County.

Mr. Radil concluded his comments by stressing again it is much easier to design and implement projects on a regional basis. No community is an island. EDDs can help with regional thinking and planning and can help avoid thinking "in silos".

Carol Chaplin of Lake Tahoe Visitors' Authority advised the Board that Ms. Person-Whitley will be attending the Tahoe Economic Summit 2022 in early September.

5. APPROVAL OF CONSENT CALENDAR

- a. FY 2021-22, April Treasurer's Report
- b. FY 2021-22, May Treasurer's Report
- c. Audit Services with Knott & Associates for WNDD FY 2021-22. Services not to exceed \$6,675
- d. Three-week paid time off per year for newly-hired Executive Director, Christine Brandon
- e. Contract with Sheryl Gonzales for Management/Administrative Support Services. Services not to exceed \$15,000.

Dian VanderWell moved to approve the Consent Calendar items; Art Sperber seconded. Motion passed unanimously.

ADMINISTRATIVE AGENDA

6. WNDD President to appoint Dian VanderWell, Sparks City Council Woman to Secretary/Treasurer position for remainder of 2-year term, Fiscal Year 2022-23.

Sheryl Gonzales introduced the subject and explained that WNDD Board President had invited Dian VanderWell to take up the position of Secretary/Treasurer, vacated recently by Teri Bath. Ms. VanderWell agreed to assume the position, and said she looked forward to the opportunity of serving on the Executive Board of WNDD.

Sheryl Gonzales thanked Ms. VanderWell and also recognized the past Secretary/Treasurer, Teri Bath, who resigned mid-way during her term due to a relocation to another state.

Art Sperber moved to approve the appointment of Ms. VanderWell as WNDD Secretary/Treasurer for the remainder of the 2-year term, Fiscal Year 2022-23; Dave Mendiola seconded. Motion passed unanimously.

7. Review, discuss and approve 2022-2023 Comprehensive Economic Development Strategy (CEDS) Update

Sheryl Gonzales presented the Staff Report on this item. The 2022 CEDS Update, complete with CEDS projects, was completed in early June and after approval by the Board will be submitted to EDA, and will be posted on the WNDD website. Ms. Gonzales emphasized the need for members to use the CEDS Update and thanked UCED for their contribution in updating the economic and other statistics for the region. Ms. Gonzales noted that membership dues are

used as match for the Planning Grant received each year from EDA for the CEDS. Carleen Herring noted that updating the CEDS is an on-going activity throughout the entire year.

Dian Vanderwell moved to approve the 2022-23 CEDS Update; Art Sperber seconded. Motion passed unanimously.

8. Review, discuss and approve the establishment of a WNDD Bylaws Task Force for the purpose of reviewing and updating WNDD Bylaws

President Naomi Duerr introduced this subject, explained the current Bylaws were last reviewed in 2019 and asked for volunteers to join a task force to review the current Bylaws. Honey Menefee, Storey County and Angela Rowan, First Independent Bank expressed interest. They were accepted by Ms. Duerr and added to the proposed task force which will include Ms. Duerr, Heidi Lusby-Angwick, Vice President, and Christine Brandon, Executive Director. Ms. Duerr said she expected the review to take 3 meetings of the Task Force and recommendations would be presented to the Board at a meeting later this year.

Heidi Lusby-Angwick moved to approve the establishment of a WNDD Bylaws Task Force to review and update the WNDD Bylaws; Dian VanderWell seconded. Motion passed unanimously.

9. Executive Director/Staff Team Report

a. Broadband Speed Test/Mapping Project

Des Craig presented this item. He provided an overview of the WNDD Broadband Mapping Project; he explained the concept and purpose of the map and encouraged members to publicize the map, take the test and encourage others to take the speed test. The map currently reflects 1.26 percent of households in the region. The goal is to reach 4 percent in the remaining 4 months of the software license agreement, however, the map in its present form can be used to identify needs and gaps in internet connectivity in the region.

Sam Sanders of Uprise Fiber has agreed to sponsor outreach throughout the region at public events over the summer. More information can be obtained from Christine Brandon, WNDD Executive Director.

The software consultant has provided training on using the map for a team drawn from across the region. To date 2 communities — Douglas County and Pershing County — have signed data sharing agreements with WNDD and have unique access to the backend analytics of the map for their counties. These data can be used for designing projects and drafting grant applications for funds that are available now (e.g. ARPA funds, USDA funds, local resources etc.) and also for future funding from the federal and state governments. Sheryl Gonzales urged members to use the WNDD map to list and prioritize broadband projects and get ready to apply for funding.

Mr. Craig also stressed the need for communities to use the map and other resources to identify broadband projects in their areas and engage with the Governor's Office of Science

Innovation and Technology in the establishment of local Broadband Action Teams. He referred to the federal broadband funding that will be made available through the state from the National Telecommunications and Information Administration and circulated information on this funding.

b. Economic Recovery and Resiliency Action Committees: Final Report

Des Craig presented this item. He referred to the 2020-21 Economic Recovery and Resiliency Plan (funded by a grant from the CARES Act through EDA) which was incorporated into the 2021 CEDS Update and submitted to EDA in June 2021. He explained that the Action Plan consisted of 4 Target Areas, 12 Goals and many Strategies and Actions needed to implement the stated Goals.

WNDD staff considered implementation in the second half of 2021 and in November formed 4 Action Teams (under the 4 Target Areas) to meet and discuss the Actions, determine the priority actions for implementation, and possible partners and resources available for implementation.

Mr. Craig went on to recount that the Acton Teams met several times in early 2022, prioritized fifty-four (54) Actions for immediate implementation. These were referred to and included in the 2022 CEDS Update (discussed earlier). The planning and implementation processes to date and the priority Actions under each Action Team are included in the Implementation Report of June 24, included in the Board packet.

Mr. Craig noted that many of the Actions are already being implemented by WNDD and others and the Action Teams should support those activities and look further at resources and partners, and those Actions not yet started. Sheryl Gonzales added that many of the Actions would have been implemented by the Business Resiliency and Recovery Centers proposed in the recent WNDD grant application to EDA. Unfortunately, that grant application was not approved for funding but the concept should be re-examined and resubmitted for funding.

Mr. Craig concluded his presentation with reference to a Database of Assets in the WNDD Region completed recently by UCED and currently on the WNDD website (at https://wndd.org/wp-content/uploads/2022/06/WNDD ASSET JUNE 13.pdf). He thanked all those who were involved in the ERR planning and implementation efforts since late 2020.

c. August 22 Board Program - Apprenticeship Tours/Networking and Lunch

Sheryl Gonzales explained there would not be a normal Board meeting in August. Instead, a program for the Board to meet and visit Apprentice Training programs in the Reno-Sparks area has been planned. Dian VanderWell provided more information.

The date for the August program meeting is August 22, 2022 and Board members will meet at 8:30 AM at the Electricians' Training Center on Longley Lane to begin their tours. Ms. VanderWell needs to know the number of people that will attend and favors several small

groups making concurrent tours than one large group taking a single tour. In addition to the centers that will be visited within Reno-Sparks, there are 2 other centers further away that members might like to visit on their own. These centers are open to the public and Ms. VanderWell recommended the Operating Engineers' Training Center at Wadsworth.

After touring the training centers, Board members will meet for lunch and a discussion on workforce development and training. Union representatives, staff from the training centers and workforce development specialists will be on hand to lead the discussion and answer any questions from the Board. In addition, the whole event will be an excellent opportunity for networking for the Board.

Ms. VanderWell will work with the WNDD Executive Director and compile a map showing the locations of the training centers. A formal invitation will be sent to members the week commencing Monday, July 11. Formal responses will be expected no later than Friday, August 12, 2022.

d. Rural Partners' Network

Sheryl Gonzales explained that she and Christine Brandon met recently with Lucas Ingvoldstad, the recently-appointed Executive Director of USDA-RD in Nevada. Mr. Ingvoldstad referred to an initiative at the federal level involving USDA and other agencies to prioritize and support projects in rural areas across the country. Ms. Gonzales said she had a discussion with Senator Cortez-Masto staff on the same issue and WNDD should be part of this rural initiative. Carleen Herring confirmed there are several such initiatives at the federal level to prioritize investment and support in rural areas. More information can be found at:

https://www.rd.usda.gov/newsroom/news-release/biden-harris-administration-launches-nationwide-network-partners-tap-resources-rural-america-first. Also, the White House recently published a "playbook" emphasizing rural development in the implementation of the Bipartisan Infrastructure Law: https://www.whitehouse.gov/build/rural/#:~:text=The%20Bipartisan%20Infrastructure%20Law%20invests,communities%20seeking%20to%20expand%20broadband.

10. Inter-Jurisdictional Updates and Member Agency Reports

a. Lake Tahoe: Carol Chaplin of Lake Tahoe Visitors' Authority reported that the new Events Center at Stateline is under construction but due to fires, bad weather, and post-COVID supply chain issues it will not be ready for opening until mid-2023.

Carol also reported that the micro-transit project comprising 17 partners will be launched on July 15. This is particularly relevant given the rising cost of gas and other related costs.

b. Storey County: Honey Menefee reported that 6 Storey County projects submitted to Congressional Representatives have been approved for funding. These are: a water project in Virginia City, upgrades to the Lockwood Senior Center, upgrades to the County Fairgrounds, lighting at the Justice Center, upgrades to the Sheriff Sub Station in Lockwood, and construction of a communications tower.

c. City of Reno: President Naomi Duerr reported on several projects in Reno:

- Rehabilitation of a building for use by the City Police is underway,
- A public aquatic center comprising 3 pools is being constructed in the Moana area,
- Micro-mobility lanes are under construction in downtown Reno to accommodate scooters, bicycles and pedestrians,
- Additional driving lanes are being added in the Damonte Ranch, Steamboat Parkway and Veterans' Parkway area,
- The National Conference of Mayors held in Reno in early June was a success, and
- Repairs to the Reno City Hall parking garage are now complete and a mural has been painted on the exterior wall by a painter from Truckee.

11. Adjournment

Prior to adjourning the meeting, President Naomi Duerr thanked Des Craig for his contributions to WNDD since being employed as an Economic Recovery Coordinator in January 2021. He is leaving the organization at the end of June.

Also, on behalf of the Board, President Duerr thanked Sheryl Gonzales for her service to WNDD over the last 8 years, initially as Project Manager and later as Executive Director. She is retiring at the end of June. The President specifically noted how Ms. Gonzales had engaged the Board in big-picture, visionary thinking. Ms. Gonzales was presented with a metalwork map of Nevada in appreciation of her service to WNDD.

Ms. Gonzales advised the Board that she, Christine Brandon and EDA officials were going on a 3-day rural tour starting Monday afternoon, June 27, that would take them to Lake Tahoe, Minden Tahoe Airport, Carson City (to meet Bob Potts and Shari Davis of GOED), Storey County and Tahoe Reno Industrial Center, Lovelock and Pershing County, and Winnemucca and Humboldt County.

President Duerr adjourned the WNDD Board meeting at 11:45 AM until 8:30 AM, Monday, August 22, 2022 when the Board will meet to tour several Apprentice Program facilities in the Reno/Sparks area.

Respectfully submitted by:

Des Craig, WNDD Economic Recovery Coordinator.

WESTERN NEVADA DEVELOPMENT DISTRICT Balance Sheet

As of June 30, 2022

	Jun 30, 22
ASSETS	
Current Assets	
Checking/Savings	
City National Bank (883)	58,579.96
Revolving Loan Fund-3953	57,267,95
EDA Account (735)	500.35
Total Checking/Savings	116,348.26
Other Current Assets	
Security Deposit	600,00
1003 CDBG- Borrower 3	17,246.43
1003 RBEG- Borrower 3	2,192.67
1005 CDBG- Borrower 3	2,686.45
1004 - CDBG Borrower 4	11,640.97
1004 - RBEG - Borrower 4	1,940.93
1006 CDBG - Borrower 6	22,069.59
Total Other Current Assets	58,377.04
Total Current Assets	174,725.30
TOTAL ASSETS	174,725.30
LIABILITIES & EQUITY Liabilities Current Liabilities	
Credit Cards	
Elan Financial (3336)	3,664.07
Total Credit Cards	3,664.07
Other Current Liabilities Accounts Payable (1)	27,550,50
Total Other Current Liabilities	27,550.50
Total Current Liabilities	31,214.57
Total Liabilities	31,214.57
Equity 3000 Opening Bal Equity Retained Earnings Fund Balance Net Income	-9,934.94 163,487.30 -7,300.99 -2,740.64
Total Equity	143,510.73
TOTAL LIABILITIES & EQUITY	174,725.30

WESTERN NEVADA DEVELOPMENT DISTRICT Profit & Loss by Class June 2022

Cash Basis 09/13/22 3:56 PM

	ВССА-Н	BGCA-P	EDA Cares Grant	EDA Planning Grant	RLF	TOTAL
Ordinary Income/Expense Income EDA Cares Grant	00'0	00'0	50,000.00	00:0	00:00	20'000'05
Grant Revenue	7,850.05	0.00	0.00	20,000.00	00:00	27,850.05
4410 EDA Interest Interest Earnings - Other	0.00	0.00	0.00	0.35	0.00	138.97
Total Interest Earnings	00:00	00.00	0.00	0.35	138.97	139.32
Total Income	7,850.05	0.00	50,000.00	20,000.35	138.97	77,989.37
Expense Accounting	00:0	000	00'0	3,920.00	0.00	3,920.00
Contracted Services	14,340.05	1,610.50	1,956.00	30,804.00	00:0	48,710.55
Meetings Subscriptions	366.25	0000	31.88 25.53	256.94	00:0	655.07
Fringe Benefits Health insurance	00.0	000	450.00	450.00	000	00.008
Dental insurance Vision Insurance	0000	0000	-58.05	9.94	0000	-58.05 51.68
Keurement	0.00	00.0	0,000,00	0.00	000	7 143 63
lotal range benems	90.0	90:0	80,500,0	to.000t	8	00000
Office Supplies Prinding	00.00	00.00	2,372.49 227.35	355.06 105.30	0.00	2,727.55 332.85
Payroll Expense Leased Employee Wages	00.0	00'0	6,676.76 7,877.74	0.00 14,132.48	00.00	6,676.76 22,010.22
Payroll Taxes State Unemployment Medicare Social Security	00.00	0.00	170.02 120.75 518.32	41.09 211.44 804.11	0.00	211.11 332.19 1,420.43
Total Payroll Taxes	00.00	00.00	807.09	1,156.64	00:00	1,963.73
Total Payroll Expense	00:00	0000	15,361.59	15,289.12	0.00	30,650.71
Rent Travel	00.00	0.00	640.53	640.53 1,183.84	0.00	1,183.84
Total Expense	14,706.30	1,610.50	27,299.06	58,216.24	0.00	99,832.10
Net Ordinary Income	-6,856.25	-1,610.50	22,700.94	-36,215.89	138.97	-21,842.73
Net income	-6,856.25	-1,610.50	22,700.94	-36,215.89	138.97	-21,842.73

3:28 PM 09/13/22 Cash Basis

WESTERN NEVADA DEVELOPMENT DISTRICT Profit & Loss Budget vs. Actual

July 2021 through June 2022

	Jul '21 - Jun 22	Budget	\$ Over Budget	% of Budget
Ordinary Income/Expense				
Income				
Board Retreat	9,500.00	6,600.00	2,900,00	143.9%
Grant Revenue	457,295.78	610,738.42	-153,442.64	74.9%
Beginning Fund Balance	9.934.94	9,934,84	0.10	100.0%
Membership Dues	72,846.00	76,250.00	-3,404.00	95.5%
RLF Interest	0.00	2.000.00	-2.000.00	0.0%
Interest Earnings	3,358.51	15.00	3,341.51	22,376,7%
Total income	602,933.23	705,538.26	-102,605.03	85.5%
Expense				
Retreat Expense	10,360,70	0.00	10.360.70	100.0%
Accounting	12,000.00	12,000.00	0.00	100.0%
Audit	6.675.00	7,000.00	-325.00	95.4%
Legal	3,519.07	6,000.00	-2,480,93	58.7%
Insurance	3,518,07	6,000.00	-2,400.93	38.7%
Liability/Property	1,360,37	0,00	1,360.37	100.0%
Workmans Compensation	630,00	1,900.00	-1,270.00	33.2%
Total Insurance	1,990.37	1,900.00	90.37	104.8%
Contracted Services	293,022.68	316,695.06	-23,672,40	92.5%
Dues	2,366.20	8,500.00	-6,133,80	27.8%
Meetings	8,355,58	0.00	6,355,56	100.0%
Equipment	0.00	4.000.00	-4.000.00	0.0%
Marketing & Publicity	10.25			
	10.25	0.00	10.25	100.0%
Fringe Benefits				
Health Insurance	13,500.00	16,200.00	-2,700.00	83.3%
Dental Insurance	1,655.93	2,238.84	-582.91	74.0%
Vision Insurance	608.91	620.16	-11.25	98.2%
Retirement	11,250.00	9,250 00	2,000.00	121.6%
Total Fringe Benefits	27,014.84	28,309.00	-1,294.16	95.4%
Office Supplies	4,921,88	2,500.00	2,421,88	198.9%
Printing	2,993.55	1,500.00	1,493.55	199.6%
Payroll Expense	2,583.33	1,500.00	1,483.55	188.076
Leased Employee	7.044.40			
	7,344.46	0.00	7,344.46	100,0%
Wages	172,896.27	187,500.00	-14,603.73	92.2%
Payroll Taxes				
State Unemployment	603.59	607.95	-4.36	99.3%
Federal Unemployment	84.00	126.00	-42.00	66.7%
Medicare	2,702.75	2,953.65	-250.90	91.5%
Social Security	11,556.56	12,629.40	-1,072.84	91.5%
Total Payroll Taxes	14,946.90	16,317.00	-1,370.10	91.6%
Total Payroll Expense	195,187.63	203,817.00	-8,629.37	95.8%
Postage	0.00	1,500.00	-1,500.00	0.0%
Rent	20.848.14			
Travel		22,068.00	-1,219.86	94.5%
ı raveı Meals	9,712.46	18,600.00	-8,887.54	52.2%
Web Design & Maintenance	1,370.45 1,894.66	0.00 10,000.00	1,370.45 -8,105.34	100.0% 18.9%
Total Expense	605.673.87	644,389.06	-38,715,19	94.0%
Net Ordinary Income	-2,740.64	61,149.20	-63.889.84	-4.5%
Net Income				
148F HIPONIA	-2,740.64	61,149.20	-63,889.84	-4.5%

WESTERN NEVADA DEVELOPMENT DISTRICT Balance Sheet

As of July 31, 2022

	Jul 31, 22
ASSETS	
Current Assets	
Checking/Savings	04 700 50
City National Bank (883)	31,708.59
Revolving Loan Fund-3953 EDA Account (735)	57,267.95 500.37
EDA Account (199)	300.37
Total Checking/Savings	89,476.91
Other Current Assets	
Security Deposit	600.00
1003 CDBG- Borrower 3 1003 RBEG- Borrower 3	17,246.43
1005 CDBG- Borrower 3	2,192.67 2.686.45
1004 - CDBG Borrower 4	11,640.97
1004 - RBEG - Borrower 4	1.940.93
1006 CDBG - Borrower 6	22,069,59
Total Other Current Assets	58,377.04
Total Current Assets	147,853.95
TOTAL ASSETS	147,853.95
LIABILITIES & EQUITY	
Liabilities	
Current Liabilities	
Other Current Liabilities	
Accounts Payable (1)	27,550.50
Total Other Current Liabilities	27,550.50
Total Current Liabilities	27,550.50
Total Liabilities	27,550.50
Equity	
3000 Opening Bal Equity	-9,934.94
Retained Earnings	160,746.66
Fund Balance	-7,300.99
Net Income	-23,207.28
Total Equity	120,303.45
TOTAL LIABILITIES & EQUITY	147,853.95

2:54 PM 09/13/22 **Cash Basis**

WESTERN NEVADA DEVELOPMENT DISTRICT Profit & Loss Budget vs. Actual July 1 - 30, 2022

	Jul 1 - 30, 22	Budget	\$ Over Budget	% of Budget
Ordinary Income/Expense				
Income				
Board Retreat	0.00	9,677.42	-9,677.42	0.0%
Grant Revenue	0.00	25,693.55	-25,693.55	0.0%
Beginning Fund Balance	0.00	21,045.48	-21,045.48	0.0%
EDA Planning Grant	0.00	77,419.35	-77,419.35	0.0%
Membership Dues	0.00	125,806.45	-125,806.45	0.0%
RLF Interest	0.00	2,903.23	-2,903.23	0.0%
Total Income	0.00	262,545.48	-262,545.48	0.0%
Expense				
Retreat Expense	0.00	9,677.42	-9,677.42	0.0%
Accounting	833.00	9,677.42	-8,844.42	8.6%
Audit	0.00	6,774.19	-6,774.19	0.0%
Legal	0.00	1,935.48	-1,935.48	0.0%
Insurance		1,11	,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,	77.
Liability/Property	1,364.35	1,838.71	-474.36	74.2%
Total Insurance	1,364.35	1,838.71	-474.36	74.2%
Contracted Services	9,901.75	80,854.84	-70,953.09	12.2%
Dues	0.00	2,419.35	-2,419.35	0.0%
Meetings	0.00	2,419.35	-2,419.35	0.0%
Subscriptions	108.98	0.00	108.98	100.0%
Equipment	0.00	1,451.61	-1,451.61	0.0%
Office Supplies	0.00	1,669.35	-1,669.35	0.0%
Printing	0.00	1,451.61	-1,451.61	0.0%
Payroll Expense				
Leased Employee	8,574.45	106,989.68	-98,415.23	8.0%
Total Payroll Expense	8,574.45	106,989.68	-98,415.23	8.0%
Postage	0.00	290.32	-290.32	0.0%
Rent	1,342.85	7,741.94	-6,399,09	17.3%
Travel	537.54	4,838.71	-4,301.17	11.1%
Meals	81.26	967.74	-886.48	8.4%
Web Design & Maintenance	0.00	4,838.71	-4,838.71	0.0%
Total Expense	22,744.18	245,836.43	-223,092.25	9.3%
Net Ordinary Income	-22,744.18	16,709.05	-39,453.23	-136.1%
Net Income	-22,744.18	16.709.05	-39.453.23	-136.1%





Date: September 16, 2022

Breaking Point Solutions, LLC 16409 400th St Montgomery, MN 56069 Western Nevada Development District 1000 N. Division St., Suite 102 B, Carson City, NV 89703

Qty	Description	Unit Price	Line Total
1	Annual GEO Map™ Crowdsourcing License for WNDD	\$30,000.00	\$30,000.00
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n-60 yrs yw 64 n6-65			
arke valida varranalisahanneside alamanasidas ala			
		THE PROPERTY OF THE STATE OF SAME AND S	
			and and described assume on at order are summanion, personal,
		Subtotal	\$30,000.00
		Sales Tax	\$0.00
		Total	\$30,000.00

Quote valid for 30 days